In 2018 we saw further strengthening of our existing UTZ certified supply chains. Supply and demand are stabilizing, creating ideal conditions to push forward with our ambitious plans around the new Rainforest Alliance certification program.

**PRODUCTION**

- **807,000+ FARMERS**
  - 15% of cocoa farmers worldwide are now UTZ certified (based on an estimation of the total number of cocoa farmers in Cocoa Barometer 2018).
  - Worldwide, UTZ now works with
    - **790 COCOA PRODUCER GROUPS & ESTATES**

- **18 PRODUCING COUNTRIES**
  - TOP 3 PRODUCING COUNTRIES:
    - Côte d’Ivoire
    - Ghana
    - Nigeria

- **1.6 MILLION TONS ↑ 10%**
  - (global estimated production)

- **83€/MT AVERAGE PREMIUM**
  - The UTZ premium is used to further professionalize at cooperative level, and a part is paid in cash to UTZ producers’ groups and estates.

- **21% DOUBLE CERTIFICATION**
  - 21% of the UTZ producers’ groups and estates that were certified for at least one other standard. A combination with Rainforest Alliance certification is predominant (9%).

**SALES**

- **17% SALES**
  - After the growth in sales last year (due to low cocoa prices and changes in our Mass Balance program), an expected decrease and stabilisation of the demand occurred.

- **12% SUPPLY CHAIN ACTORS**
  - Most of the increase comes from Italy, United Kingdom and Belgium.

- **128 CONSUMING COUNTRIES**

**SUPPLY - DEMAND RATIO**

- **60%**
  - (Average) percentage of their UTZ certified production that farmers sell as UTZ.

- **24.1 BILLION BARS OF CHOCOLATE**
  - (MILK CHOCOLATE 100 G)

In 2018, companies sourced enough cocoa to make

Download the full report to find out the latest facts and figures. [www.utz.org/cocoastatistics](http://www.utz.org/cocoastatistics)