

# UTZ CERTIFICATION 2018 COCOA STATISTICS



In 2018 we saw further strengthening of our existing UTZ certified supply chains. Supply and demand are stabilizing, creating ideal conditions to push forward with our ambitious plans around the new Rainforest Alliance certification program.

## PRODUCTION



**807,000+** FARMERS

15% of cocoa farmers worldwide are now UTZ certified (based on an estimation of the total number of cocoa farmers in Cocoa Barometer 2015).



Worldwide, UTZ now works with

**790** COCOA PRODUCER GROUPS & ESTATES

## SALES



**17%** SALES

After the growth in sales last year (due to low cocoa prices and changes in our Mass Balance program), an expected decrease and stabilisation of the demand occurred.



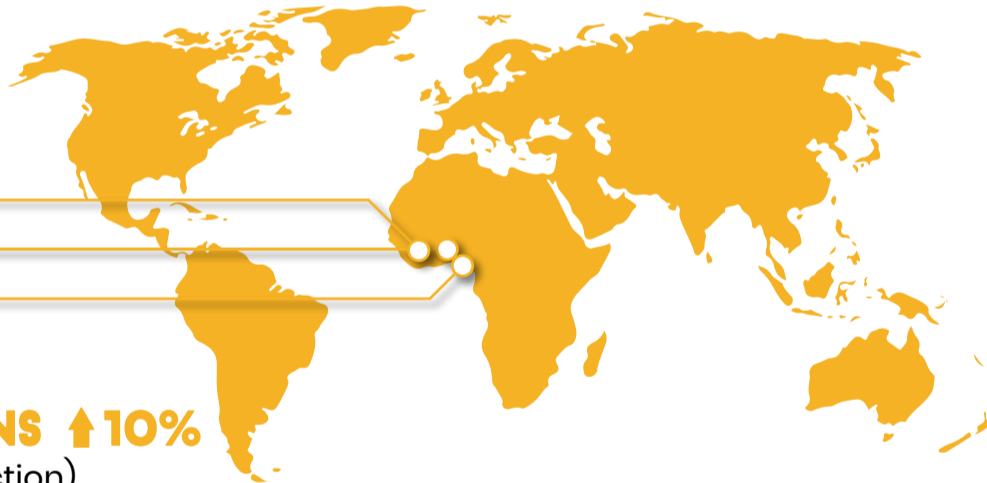
**12%** SUPPLY CHAIN ACTORS

Most of the increase comes from Italy, United Kingdom and Belgium.

**18** PRODUCING COUNTRIES

TOP 3  
PRODUCING  
COUNTRIES:

Côte d'Ivoire  
Ghana  
Nigeria



**128** CONSUMING COUNTRIES



**1.6** MILLION TONS **↑10%**  
(global estimated production)



**83€/MT** AVERAGE PREMIUM

The UTZ premium is used to further professionalize at cooperative level, and a part is paid in cash to UTZ producers' groups and estates.



**DOUBLE CERTIFICATION**

**21%** of the UTZ producers' groups and estates that were certified for at least one other standard. A combination with Rainforest Alliance certification is predominant (9%).



**60%**  
SUPPLY - DEMAND RATIO

(Average) percentage of their UTZ certified production that farmers sell as UTZ.

In 2018, companies sourced enough cocoa to make



**24.1 BILLION**  
BARS OF CHOCOLATE  
(MILK CHOCOLATE 100 G)